



## BROKER PRICE OPINION TRAINING & EDUCATION

WE PROMISE TO PROVIDE YOU WITH UP TO DATE, TOP- QUALITY INFORMATION, TRAINING AND EDUCATIONAL MATERIAL ON THE TOPICS OF BROKER PRICE OPINIONS AND HOW TO AUTOMATE YOUR BPO AND REO BUSINESS.

### BPO University's Policies:

**Admissions:** Registration is required in order to attend the BPO University as well as one of our live lecture classes or through the online based course on our website. You can register through our website or by calling us directly. All students must hold an active real estate license where they are in good standing.

**Cause for dismissal:** If a student attends a live lecture class and becomes disruptive, disrespectful or violent in any way this will serve as means for class dismissal. If a student takes the online course and does not comply with course requirements this will be cause for dismissal. No refund will be issued and re-admission to the class may be offered at the discretion of the class instructor.

**Attendance Requirements:** Students must attend the total class to receive full credit or clock hours. If a student leaves early or misses a live class they will be able to attend another class offered to make up time, if they gave 24 hours notice of inability to attend.

**Grading System:** All students will receive a satisfactory rating based on attending and participating within the live lecture class as well as within the online course.

## Broker Price Opinion University

### Cancellation Policy:

\* Students may elect to cancel their registration by providing written notice within 7-days of registering. If they want to reinstate and attend again they would simply need to register.

### Tuition/Class Refund Policy:

A full refund less the admin fee will be given within 7-days of registration if the following conditions have been met:

- \* Student has NOT started the course
- \*A written cancellation notice has been received within 7-days of registering.
- \* An admin fee of \$20.00 will be charged.

A refund check will be mailed within 30-days of receipt of cancellation.

\*NO refunds will be given after 7-days.

## Broker Price Opinion University



Broker Price Opinion  
Education  
Training  
Automation  
Classes  
Consulting  
Support

### Our Contact Info:

BPO University  
P.O. Box 382  
Ferndale, WA 98248

360-224-6988 {phone}  
360-933-3001 {fax}

Website:  
[www.bpo-university.com](http://www.bpo-university.com)

School Administrator:  
Nicole Ocean  
P.O. Box 382  
Ferndale, WA 98248  
Direct line: 360-224-6988

Date of Publication:  
June 7, 2010



# Your #1 Source for Broker Price Opinion Education & Automation

**"LEARN FROM THE FIRST CERTIFIED REAL ESTATE INSTRUCTOR IN THE BPO INDUSTRY."**

Nicole Ocean, a national speaker, certified real estate instructor, BPO trainer and coach has been teaching real estate professionals all over the United States for the last 4 years. Nicole has helped thousands of BPO and REO Agents build and automate their businesses to levels previously never achieved.

As a speaker, Nicole is accustomed to speaking in both small settings from one-hour virtual training sessions to day long classes of hundreds of people within a group setting.

BPO University will provide you with proven inside insights, education and training to help teach you, "Broker Price Opinion Basics 101," and "Automation Software 101." Within our specially customized and tailored courses you will receive a solid foundation and firm platform which to build your understanding of this very special niche business within real estate called broker price opinions. Our courses are geared for real estate professionals who are both seasoned professionals as well as those that are brand new to the business.

## LIST OF OUR COURSES

- **BROKER PRICE OPINION BASICS 101**
- **AUTOMATION SOFTWARE 101**

## Proven Systems and Solutions for ALL of Your BPO Educational Needs

### BROKER PRICE OPINION BASICS 101

This course is taught by Nicole Ocean, a certified real estate instructor with the BPO University. This course is taught in a live classroom setting that will provide 9 clock hours. The curriculum balances a practical "how to" approach with an academic perspective. Within the class you will receive valuable handouts, usually of sample documents used in the BPO industry and of various individual exercises. Learn through hands-on activities; both in small group settings and individually.

-No pre-requisites are required.

### AUTOMATION SOFTWARE 101

This course is taught by Nicole Ocean, a certified real estate instructor with the BPO University. This course will be taught in a 3-hour live classroom setting that will provide 3 clock hours.

*(-Pending, it is in the process of being complied.)*

## COURSE DESCRIPTIONS

Below is an in depth outline of the contents of each courses that we offer through the BPO University.

### **BROKER PRICE OPINION BASICS 101**

This 2 day, half day live course focuses on the basics concepts surrounding Broker Price Opinions. The lessons from the class provide a firm foundation for any real estate professionals wanting to learn valuable aspects and applications that apply to Broker Price Opinion work. Anyone taking this class will leave with a solid understanding of the business and how to accurately do BPO orders.

*(-Course Number 7051. This course was approved on June 1, 2010 through the Department of Licensing/Real Estate Board in Washington State).*



This school is approved under chapter 18.85 RCW: inquiries regarding this or any other real estate school may be made to the: Washington State Dept of Licensing, Real Estate Program, P.O. Box 9015 Olympia, WA 98507-9015  
Copyright Protected by: BPO University/Nicole Ocean Published in 2009-2010. All Rights Reserved.