



“The First Accredited Real Estate School to Offer Clock Hour Approved Courses on BPO’s.”

### Note from Nicole Ocean:



“I want to personally welcome and thank you for your interest in becoming an instructor for us. As the founder of BPO University, I am extremely proud to announce that we are the first accredited real estate school anywhere that offers clock hour approved courses strictly on Broker Price Opinions.

You will be joining a cutting-edge organization filled with only the best of the best instructors. Not just anybody can sign up to be part of our Elite real estate school, as such; please take a few moments to fill out the short questionnaire below.”

### Benefits

- Backed by the first accredited real estate school to offer clock hour approved courses on BPO’s.
- Founded by an industry leading expert and career BPO professional, Nicole Ocean.
- Instructors receive national exposure to thousands of BPO and REO Agents.
- Instructors can choose to teach our accredited or non-accredited version of the class “Broker Price Opinion Basics 101.” The non-accredited version of the class can be taught anywhere. (Please note: the accredited version of the class is only available for clock hours in Washington State at this time.)
- Instructors will be provided with effective, professional marketing materials, Internet exposure and customer service so that you can focus on what you do best, teaching.
- Instructors increase their reputation in the industry by being affiliated with the BPO University.
- Instructors will be able to participate in the [BPO Inner Circle](#) coaching program. A separate agreement with specific terms about opportunities within the program can be provided upon request.
- We believe in only providing the best quality in all that we do and strive to go above and beyond what is expected of us.
- We abide by the highest professional standards of ethics in the industry and won’t accept any less.
- Instructors will be encouraged to become an affiliate for the BPO Automation Group, thus providing another stream of income that gets generated when teaching students about BPO automation software.



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Attendees of the **‘Broker Price Opinion Basics 101’** course will be provided with:

- Hardback version of the BPO Manual, entitled “All You Ever Wanted to Know About Broker Price Opinions.”
- Free 30-day Membership to the **BPO Inner Circle.**
- Free CD with a backup of all eBooks, sample BPO forms and lots more.
- A certificate from the BPO University which will address them as being “BPO University Certified,” with a title of being a ‘Broker Price Opinion Specialist.’

**Requirements To Teach a Live Non-Accredited Version of the ‘Broker Price Opinion Basics 101’ class:**

We have two levels for our instructors, everyone teaching the ‘Broker Price Opinion Basics 101’ class whether it is the accredited or non-accredited class will be required to meet the BPO University’s Elite Instructors Program requirements.

To be eligible to become an instructor for the BPO University you must have either of these requirements:

A. You must have at least 2 years firsthand experience in the BPO and/or REO field.

**OR**

B. Have completed a minimum of 1,000 BPO’s in any timeframe. (Proof of this must be supplied to BPOU).

C. A Professional Resume (If accepted into the program a brief bio and photo will be asked for.)

The BPO University’s Elite Instructor Program requirements are as follows:

- All people applying to become an Instructor for BPO University will need to sign a Non-Compete/Non Disclosure agreement as well as any other contracts as needed.
- Start at a Junior Level Instructor, where you teach a few segments of the live class and eventually will teach the entire classes before being able to qualify to be a Senior Level Instructor for the school.
- Senior Level Instructors will be able to teach the ‘Broker Price Opinion Basics 101’ course anywhere in the United States, but must abide by providing a non-accredited class and certification where the course is not approved through the Department of Licensing/Real Estate Education Board.



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**Requirements: To Teach a Live Accredited Version of the ‘Broker Price Opinion Basics 101’ class:**

- You must meet the Department of Licensing/Real Estate Education Boards requirements to become an approved real estate instructor (we can assist with this) or already be a certified real estate instructor in the state in which you practice real estate. Anyone interested in teaching the accredited version of “Broker Price Opinion Basics 101” must be an active real estate instructor in good standing to teach the course. (The BPO University will be responsible for getting the class accredited in your state.)
- You must have at least 2 years firsthand experience in the BPO and/or REO field (Please note: one of our representatives may call your managing broker and speak with them. Please ask them for their permission to be used as a reference.

**OR**

- Have completed a minimum of 1,000 BPO’s in any timeframe. (Proof of this must be supplied to BPOU in the form of a print out of your order tracking spreadsheet or the method that you use to track your orders).
- A Professional Resume (If accepted into the program a brief bio and photo will be asked for.)

The BPO University’s Elite Instructor Program requirements are as follows:

- All people applying to become an Instructor for BPO University will need to sign a Non-Compete/Non Disclosure agreement as well as any other contract needed.
- Start at a Junior Level Instructor, where you teach a few segments of the live class for 3 consecutive classes before being able to qualify to be a Senior Level Instructor for the school.
- Senior Level Instructors will be able to teach the ‘Broker Price Opinion Basics 101’ course anywhere in the United States, but must abide by providing non-accredited class and certification where the course is not approved through the Department of Licensing/Real Estate Education Board.



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**Tell Us More About Your Real Estate Career:**

**(What You Do, What You Specialize In, How Long You’ve Been in the Industry, etc).**

**Share With Us Your Background as a Teacher in the Real Estate Industry or Otherwise:**

**What Are Your Goals In Becoming An Instructor with BPO University?**

**(Short term/Long term plans, where do you want to teach classes? How often? Would you want to be involved in our BPO Inner Circle coaching program as a follow-up to teaching classes, etc.)?**



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**Would you prefer to teach the:**

**Non-Accredited Live Class nationwide in any state of your choice.**

**Accredited Live Class in your state.**

Thanks again for your interest and time in filling out this questionnaire.

Feel free to email or call us at: 360-224-6988 with any questions about this. After you have completed the paperwork please print it out and send it to us. Don't forget to forward a copy of your resume and any applicable licensing paperwork. You can email it to us at: [info@bpo-university.com](mailto:info@bpo-university.com)